

Many Of The Life Insurance Carriers Require A “Senior Exam” For Clients Age 70 And Older. The Insurance Carrier’s Goal Is To Confirm Your Client’s Cognitive Abilities. Such Things As Activities Of Daily Living, Delayed Word Recall And Orientation Are Covered.

The senior exams differ from company to company but most of the questions and activities are similar. Most often the exam is completed by the examining company but some companies require a call only. If requirements call for a “senior exam” your Madison Brokerage Representative will advise if a paramedical company will complete this requirement or if a call is required.